



FEVER DIAGNOSTIC REGULATORY, PROCUREMENT FINANCING & DISTRIBUTION MECHANISMS

STAKEHOLDER MAP **DONOR-DRIVEN MARKETS NON DONOR-DRIVEN MARKETS OTHER RELEVANT OTHER RELEVANT** MAIN MAIN **STAKEHOLDERS STAKEHOLDERS STAKEHOLDERS** STAKEHOLDERS* Private hospitals and 1. WHO IS USING RDTs? The Global Fund **Basic Health Centers Public hospitals** private labs The Global Fund 2. WHO IS PAYING FOR RDTs? **Patients Patients** State MoHs and Private hospitals and The Global Fund 3. WHO IS BUYING RDTs? **Public hospitals** prescribing physicians private labs Manufacturers or local The Global Fund 4. WHO IS DISTRIBUTING RDTs? State MoHs State MoHs distributors

The Global Fund has the main role regarding the use of donor-driven RDTs for febrile illnesses in Pakistan, in both the public and the private sector

Non donor-driven RDTs are relatively nascent and mainly used in private settings

Note: (*) Based on identified use cases for tests in scope. Sources: interviews, Advention

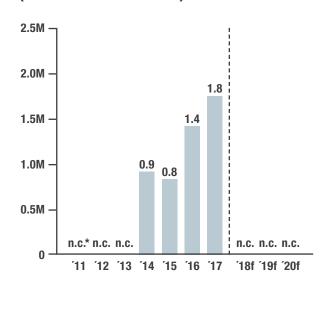


MALARIA DIAGNOSIS FINANCING AND STAKEHOLDERS

SPECIFIC FUNDING FOR MALARIA (INCLUDING PREVENTION, DIAGNOSIS AND TREATMENT)

\$ 50M \$ 40M 38 \$ 30M 28 24 20 \$ 20M 10 \$10M 7 3 0 **'08** 10 11 13 15 **LEGEND** GOVERNMENT GLOBAL FUND OTHER

MALARIA RDT FUNDING (TESTS DISTRIBUTED)



Malaria-specific funding is provided almost evenly by the Global Fund and the Government of Pakistan (incl. state governments)

- Before the 2015-2020 national malaria plan, the Government did not isolate specific funding for malaria in its budget
- The Global Fund is the main donor and is strongly involved in the organization of malaria response in Pakistan, including ensuring the availability of diagnostic test equipment in the highest-transmission districts
- Microscopy remains the preferred diagnostic tool for malaria in official guidelines, so government funding for malaria diagnostics is exclusively for microscopy equipment, training and reagents

Malaria diagnosis RDTs are exclusively financed by the Global Fund

Note: (*) not communicated. Sources: WHO, World Bank, Global Fund, National MoH, Advention



PROCUREMENT OF DIAGNOSTIC TESTS AND MARKET AUTHORIZATION PROCESS

PROCUREMENT PROCESS FOR RDTs

The Global Fund is the sole procurer of RDTs for the public sector, and supplies the majority of the private sector

- Procurement is organized through the Global Fund's Pooled Procurement Mechanism, and is restricted to WHO prequalified products
- Other private sector providers include distributors and local manufacturers, whose products are either bought in bulk by hospitals and labs or on annually negotiated contracts

Financing of tests is almost exclusively secured by the Global Fund, who establishes the evaluation criteria for the purchasing process

- Global Fund-procured tests are funded entirely by the Global Fund, with limited third party input in the purchasing process
- Tests purchased in both the private and public sector, including through the Global Fund must be have a local market authorization
- Other private sector providers using RDTs not provided by the Global Fund do not receive specific donor or government funding for RDTs, and self-finance the tests (up to the out-of-pocket payment by the patient of the test and service)

MARKET AUTHORIZATION PROCESS FOR RDTs

RDTs are regulated by the Drug Regulation Authority of Pakistan (DRAP), with the latest rules published in 2017

- Blood-based RDTs are in class B (the second-lowest) if they include lancets, or in class A (the lowest) if they do not
- Class A medical devices have a simplified enlistment process
- Devices that are approved for sale or manufactured according to local standards in certain countries (EU, USA, Japan, Canada, Australia) also have a simplified registration process where they are considered preauthorized
- The authorization process covers the quality of the test, but does not include any cost-benefit evaluation

Regulation of medical devices is still nascent in Pakistan, and many private practitioners may still use un-registered devices

- Before 2015, there was no regulation for medical devices in Pakistan, except for a small number of highest-risk implants
- Initial rules in 2015 proved too difficult to implement, resulting in the revised and simplified rules published in 2017

The Global Fund has an independent procurement process for RDTs

Authorization for RDTs is relatively simple in Pakistan, with pre-authorization for tests manufactured in certain countries including the USA and the EU

Sources: National MoH, Global Fund, interviews, Advention



CURRENT RDT DISTRIBUTION STRATEGY

	PUBLIC INSTITUTIONS	PRIVATE INSTITUTIONS
DISTRIBUTION SYSTEM DESCRIPTION	RDTs purchased by the Global Fund are delivered to state warehouses or Tehesil HQ hospitals RDTs are distributed through a 'cascade' model, with larger facilities providing the tests to the smaller facilities they oversee	RDTs purchased by the Global Fund are used in Global Fund- organized labs, with distribution managed directly by the Global Fund and the manufacturer or local distribution partner RDTs not purchased by the Global Fund are distributed directly to the lab or hospital by the manufacturer or distributor
KEY DISTRIBUTORS OR IDENTIFIED PLAYERS	State medical agencies Global Fund	Global Fund RDT distributors appear to have only regional or local capacities
QUALITY ASSURANCE SYSTEM	Local quality assurance is managed by the State MoH and Tehesil HQ hospital staff, including when lot testing and stock testing are considered necessary The Global Fund also uses the WHO-FIND lot testing quality assurance system	Quality assurance is managed by the distributor or the purchaser depending on contract specifications The Global Fund uses the WHO-FIND lot testing quality assurance system
LOGISTICS QUALITY MONITORING	Logistics quality monitoring is managed by the State MoH and Tehesil HQ hospital staff with support from Global Fund teams	Logistics quality monitoring is supervised internally by both the distributor and the purchaser, however there may be weaknesses regarding their interface The Global Fund ensures internal logistics quality monitoring for their facilities



The Global Fund is the main distributor of malaria RDTs, and is involved in quality assurance and logistics monitoring for both the public and private sector

Sources: interviews, Advention